Es

MMXIII

Es

MMXIII

ELEMENTS

SHOWCASE

JANUARY 28-29, 2013 / 9AM-7PM / NEW YORK CITY

ELEMENTS-SHOWCASE.COM

ELEMENTS SHOWCASE LLC
PO Box 246
New York, NY 10009
T +1 212 268 6148 / F +1 212 409 8459
info@elements-showcase.com

ORGANIZERS
Jeffrey Lawson
jlawson@elements-showcase.com

Frederick Bouchardy
fbouchardy@elements-showcase.com

Ulrich Lang
ulang@elements-showcase.com

EXHIBITOR RELATIONS
Katie Janse
kjanse@elements-showcase.com

PR COMPANY
Project MM
Meredith Bichsel
meredith@projectmmnyc.com

Madeleine Fawcett
madeleine@projectmmnyc.com

DESIGN
Lana Limón
lana@woolylemon.com

COVER DESIGN
Studio Number One
Casey Ryder

... were not summer's distillation left,
A liquid prisoner pent in walls of glass,
Beauty's effect with beauty were bereft,
Nor it, nor no remembrance what it was:
But flowers distilled, though they with winter meet,
Leese but their show; their substance still lives sweet.

—William Shakespeare

Two years ago, we set out to gather the world's greatest creators of fragrance and to present the overarching mother of the beauty and apothecary worlds. Our January 2013 visitors will note an added focus on cosmetics, bath and body, and home scent, emphasizing the Elements Showcase dedication first and foremost to design.

An event, a marketplace, and an essential destination for global buyers, media and designers, Elements celebrates those works of art that have already stood or demonstrate the potential required to stand the test of time. Thank you, as always, for joining our community. We have curated brands—some familiar and many new faces—from across the world, and trust you will find them inspiring.

FREDERICK BOUCHARDY **JEFFREY LAWSON** **ULRICH LANG**

ADVISORY BOARD

Jessica Alba / The Honest Company
Marc Atlan / Marc Atlan Design
Elizabeth Beer & Brian Janusiak / Project No. 8
Virginia Bonofiglio / Fashion Institute of Technology
Kimberly Christenson, Jeff Madalena & Louis Terline / Oak
Francois Damide / Crafting Beauty
Kim-Van Dang / KVD NYC Inc.
Andreea Diaconescu / Coty Prestige
Darryl Do / Delbia Do Fragrances
Shannon Drake & Celso Fadelli / Intertrade Europe
Melissa Green / Anthropologie
Kelly Kovack / Brand Growth Management
Mary Ellen Lapsansky / The Fragrance Foundation
Teresa Mitchell & Paula Vazquez / Beautyhabit
Larry Paul / Purpose Built
David Pirotta / David Pirotta Brand Management
Laurice Rahmé / Bond No. 9
Linda Rodin / Rodin Olio Lusso
Jeff Staple / Staple Design
Ouigi Theodore / The Brooklyn Circus

MONDAY / JANUARY 28, 2013

ELEMENTS SHOWCASE AND THE FRAGRANCE FOUNDATION PRESENT THE 2ND ANNUAL "INDIE" AWARD CEREMONY–RECEPTION IN PARTNERSHIP WITH RPG / 7PM

TUESDAY / JANUARY 29, 2013

ELEMENTS PRESENTS THE ROBERTET PERFUME WORKSHOP / 10AM
"Ylang Ylang: The Perfume Tree from Nosy Be, Madagascar"

MODERATORS / Arnaud Adrian, Robertet; Jennifer Powderly, Robertet; Miriam Vareldzis, Robertet

PERFUMER PANELISTS / Sarah Horowitz, Sarah Horowitz Parfums; Olivia Jan, Robertet; David Moltz, D.S. & Durga

This is an interactive, educational session, not open to fragrance suppliers.

ELEMENTS FORUM IN PARTNERSHIP WITH PERFUMER & FLAVORIST MAGAZINE / 1PM
"Niche Insights: Global Expert Roundtable on What's Happening and What's Next"

PANELISTS / Francois Henin, Jovoy; Nicole Miller, Owner, Blackbird; Clement Pinard, Osswald; Wesley Rowell, New London Chelsea; Kate Wales, Buyer, Harrods

MODERATORS / Jeb Gleason-Allured, *Perfumer & Flavorist* magazine

The forum will focus on experts' experience in developing and/or presenting niche products in retail, and their unique outlooks on the future.

EXHIBITORS

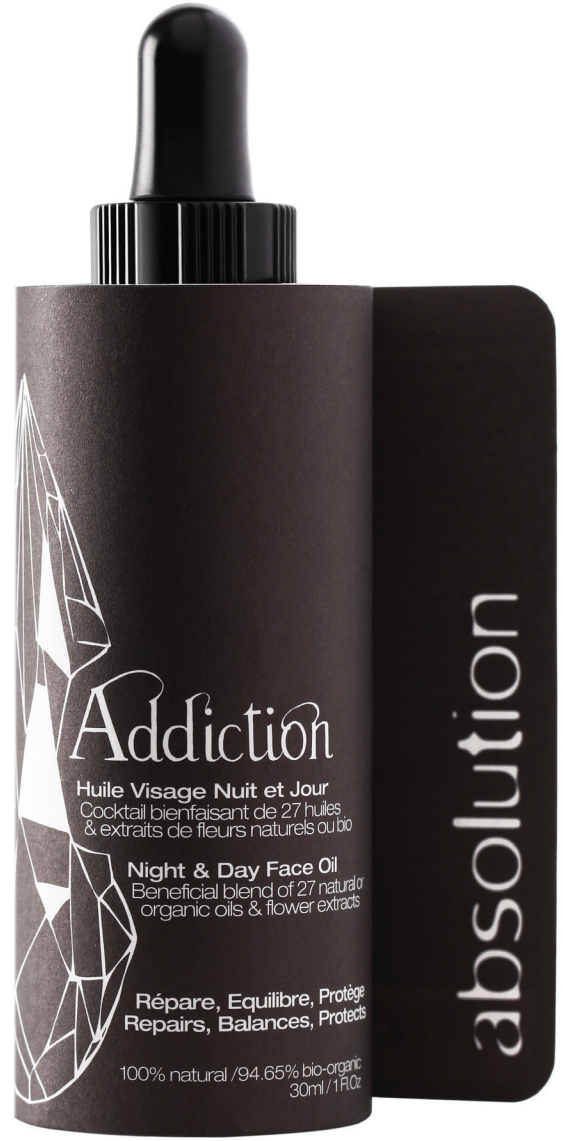
absolution

presented by david pirrotta
BRAND MANAGEMENT

7424 ½ WEST SUNSET BOULEVARD, SUITE 5 / LOS ANGELES, CA 90046
T +1 323 645 7456 / F +1 323 488 9761

WWW.DAVIDPIRROTTA.COM
CONTACT: DAVID PIRROTTA / DAVID@DAVIDPIRROTTA.COM

EXHIBITOR / ABSOLUTION



ELEMENTS-SHOWCASE.COM

ACQUA DI STRESA

ITALY

presented by INTERTRADE EUROPE

5 WEST 19TH STREET, 10TH FLOOR / NEW YORK, NY 10011
T +1 504 522 7102 / F +1 646 861 5981

WWW.INTERTRADEUROPE.COM
CONTACT: SHANNON DRAKE / SHANNON.DRAKE@INTERTRADEUROPE.COM

EXHIBITOR / ACQUA DI STRESA

ELEMENTS-SHOWCASE.COM

AGONIST

presented by INTERTRADE EUROPE

5 WEST 19TH STREET, 10TH FLOOR / NEW YORK, NY 10011
T +1 504 522 7102 / F +1 646 861 5981

WWW.INTERTRADEUROPE.COM
CONTACT: SHANNON DRAKE / SHANNON.DRAKE@INTERTRADEUROPE.COM

EXHIBITOR / AGONIST

ELEMENTS-SHOWCASE.COM

ANDREA MAACK

PARFUMS

presented by INTERTRADE EUROPE

5 WEST 19TH STREET, 10TH FLOOR / NEW YORK, NY 10011
T +1 504 522 7102 / F +1 646 861 5981

WWW.INTERTRADEUROPE.COM
CONTACT: SHANNON DRAKE / SHANNON.DRAKE@INTERTRADEUROPE.COM

EXHIBITOR / ANDREA MAACK

ELEMENTS-SHOWCASE.COM

APRIL AROMATICS

organic scents & cosmetics

RUEDESHEIMER STR. 8 / 14197 BERLIN, GERMANY
T +49 171 753 8006

WWW.APRILAROMATICS.COM
CONTACT: TANJA BOCHNIG / TANJA@APRILAROMATICS.COM

EXHIBITOR / APRIL AROMATICS

ELEMENTS-SHOWCASE.COM

ARQUISTE

parfumeur

247 CENTRE STREET, 2ND FLOOR / NEW YORK, NY 10013
T +1 917 470 7103

WWW.ARQUISTE.COM
CONTACT: THEODORE TSAMADOS / T.TSAMADOS@ARQUISTE.COM

EXHIBITOR / ARQUISTE PARFUMEUR

ELEMENTS-SHOWCASE.COM

40-1110 FINCH AVENUE WEST, SUITE 1230 / ONTARIO, CANADA M3J 3M2
T +1 416 848 1251 x204 / F + 416 848 1254

WWW.BEAUTYSOCLEAN.COM
CONTACT: KATHRYN JAYNES / CONTACT@BEAUTYSOCLEAN.COM

EXHIBITOR / BEAUTYSOCLEAN

ELEMENTS-SHOWCASE.COM

BLOOD CONCEPT

presented by INTERTRADE EUROPE

5 WEST 19TH STREET, 10TH FLOOR / NEW YORK, NY 10011
T +1 504 522 7102 / F +1 646 861 5981

WWW.INTERTRADEUROPE.COM
CONTACT: SHANNON DRAKE / SHANNON.DRAKE@INTERTRADEUROPE.COM

EXHIBITOR / BLOOD CONCEPT

ELEMENTS-SHOWCASE.COM

Boadicea The Victorious

LUXURY PERFUME COLLECTION

presented by INTERTRADE EUROPE

5 WEST 19TH STREET, 10TH FLOOR / NEW YORK, NY 10011
T +1 504 522 7102 / F +1 646 861 5981

WWW.INTERTRADEUROPE.COM
CONTACT: SHANNON DRAKE / SHANNON.DRAKE@INTERTRADEUROPE.COM

EXHIBITOR / BOADICEA THE VICTORIOUS

ELEMENTS-SHOWCASE.COM

CALDREA®

AROMATHERAPEUTIC BODY

420 NORTH 5TH STREET, SUITE 500 / MINNEAPOLIS, MN 55401
T +1 612 371 0003 / F +1 612 371 9995

WWW.CALDREA.COM
CONTACT: CHRISTINE PECK / CHRISTINE.PECK@CALDREA.COM
TERESE AFFOLTER / TERESE.AFFOLTER@CALDREA.COM

EXHIBITOR / CALDREA

ELEMENTS-SHOWCASE.COM

CARNER
BARCELONA

presented by Babalú distribution

BABALU DISTRIBUTION / 1121 LINCOLN ROAD, SUITE 320 / MIAMI BEACH, FL 33139
T +1 305 898 6470 / F +1 954 206 7922

CONTACT: PAOLO AMBU / WHOLESALE@BABALUMIAMI.COM

EXHIBITOR / CARNER BARCELONA

ELEMENTS-SHOWCASE.COM

presented by kvdnyc

201 WEST 115TH STREET, NO. 6B / NEW YORK, NY 10026
T +1 917 916 8058 / F +1 917 832 1505

WWW.KVDNYC.COM / WWW.CIRETRUDON.COM
CONTACT: KIM-VAN DANG / KIM@KVDNYC.COM

EXHIBITOR / CIRE TRUDON

ELEMENTS-SHOWCASE.COM

DOSSAGE

2222 FOOTHILL BOULEVARD, NO. E207 / LA CAÑADA, CA 91011
T +1 213 437 0503 / F +1 213 437 0504

WWW.DOSSAGE.COM
CONTACT: TARA DURKAN / TARA@DOSSAGE.COM

EXHIBITOR / DOSSAGE

ELEMENTS-SHOWCASE.COM

DR. ALKAITIS

Holistic Organic Skin Food

3146 INDUSTRIAL BOULEVARD / WEST SACRAMENTO, CA 95691
T +1 916 617 2345 / F +1 916 617 2357

WWW.ALKAITIS.COM
NYC CONTACT: TRISH ALKAITIS / TRISH@ALKAITIS.COM
T +1 646 449 0408 / C +1 917 655 9192

EXHIBITOR / DR. ALKAITIS ORGANIC SKIN FOOD

ELEMENTS-SHOWCASE.COM

EIGHT & BOB

A FRAGRANCE WITH A HISTORY

presented by INTERTRADE EUROPE

5 WEST 19TH STREET, 10TH FLOOR / NEW YORK, NY 10011
T +1 504 522 7102 / F +1 646 861 5981

WWW.INTERTRADEUROPE.COM
CONTACT: SHANNON DRAKE / SHANNON.DRAKE@INTERTRADEUROPE.COM

EXHIBITOR / EIGHT & BOB

ELEMENTS-SHOWCASE.COM

GILLESDEWAVRIN
CRÉATIONS - PARIS

presented by Hypoluxe haut de gamme

1800 PEMBROOK DRIVE, SUITE 300 / ORLANDO, FL 32810
T +1 407 902 6632

WWW.HYPOLUXE.COM
CONTACT: JEFFREY DAME / JDAME@HYPOLUXE.COM

EXHIBITOR / GILLES DEWAVRIN CREATION PARIS

ELEMENTS-SHOWCASE.COM

presented by CRAFTINGBEAUTY

315 WEST 39TH STREET, STUDIO 601 / NEW YORK, NY 10018
T +1 212 695 9800 / F +1 212 695 9438

WWW.CRAFTINGBEAUTY.COM
CONTACT: FRANCOIS DAMIDE / FRANCOIS.DAMIDE@CRAFTINGBEAUTY.COM

EXHIBITOR / HAYARI–PARIS

ELEMENTS-SHOWCASE.COM

HUMIECKI & GRAEF

presented by Babalú distribution

BABALU DISTRIBUTION / 1121 LINCOLN ROAD, SUITE 320 / MIAMI BEACH, FL 33139
T +1 305 898 6470 / F +1 954 206 7922

CONTACT: PAOLO AMBU / WHOLESALE@BABALUMIAMI.COM

EXHIBITOR / HUMIECKI & GRAEF

ELEMENTS-SHOWCASE.COM

ILIA

pure lip care

presented by david pirrotta BRAND MANAGEMENT

7424 ½ WEST SUNSET BOULEVARD, SUITE 5 / LOS ANGELES, CA 90046
T +1 323 645 7456 / F +1 323 488 9761

WWW.DAVIDPIRROTTA.COM
CONTACT: DAVID PIRROTTA / DAVID@DAVIDPIRROTTA.COM

EXHIBITOR / ILIA

ELEMENTS-SHOWCASE.COM

ILLUMINUM

THE FUTURE OF FRAGRANCE

41 DOVER STREET / MAYFAIR, LONDON W1S 4NS, UNITED KINGDOM
T +44 020 7018 2000 / F +44 020 7018 1111

WWW.ILLUMINUMFRAGRANCE.COM
CONTACT: KEITH HAMILTON / INFO@ILLUMINUMFRAGRANCE.COM

EXHIBITOR / ILLUMINUM

ELEMENTS-SHOWCASE.COM

INeKE

PERFUMER
SAN FRANCISCO

4640 17TH STREET / SAN FRANCISCO, CA 94117
T +1 415 661 6780

WWW.INEKE.COM
CONTACT: BILL O'SUCH / BILL@INEKE.COM

EXHIBITOR / INEKE

ELEMENTS-SHOWCASE.COM

Ines de Castilho
PARIS
Finest Skin Jewellery

presented by Hypoluxe haut de gamme

1800 PEMBROOK DRIVE, SUITE 300 / ORLANDO, FL 32810
T +1 407 902 6632

WWW.HYPOLUXE.COM
CONTACT: JEFFREY DAME / JDAME@HYPOLUXE.COM

EXHIBITOR / INES DE CASTILHO

ELEMENTS-SHOWCASE.COM

INSTITUT KARITÉ PARIS

presented by Hypoluxe haut de gamme

1800 PEMBROOK DRIVE, SUITE 300 / ORLANDO, FL 32810
T +1 407 902 6632

WWW.HYPOLUXE.COM
CONTACT: JEFFREY DAME / JDAME@HYPOLUXE.COM

EXHIBITOR / INSTITUT KARITE PARIS

ELEMENTS-SHOWCASE.COM

JABONERÍA

MARIANELLA

presented by david pirrotta
BRAND MANAGEMENT

7424 ½ WEST SUNSET BOULEVARD, SUITE 5 / LOS ANGELES, CA 90046
T +1 323 645 7456 / F +1 323 488 9761

WWW.DAVIDPIRROTTA.COM
CONTACT: DAVID PIRROTTA / DAVID@DAVIDPIRROTTA.COM

EXHIBITOR / JABONERIA MARIANELLA

ELEMENTS-SHOWCASE.COM

JARDIN DE FRANCE

Parfumeur depuis 1920

presented by Hypoluxe haut de gamme

1800 PEMBROOK DRIVE, SUITE 300 / ORLANDO, FL 32810
T +1 407 902 6632

WWW.HYPOLUXE.COM
CONTACT: JEFFREY DAME / JDAME@HYPOLUXE.COM

EXHIBITOR / JARDIN DE FRANCE

ELEMENTS-SHOWCASE.COM

JOUANY

presented by CRAFTINGBEAUTY

315 WEST 39TH STREET, STUDIO 601 / NEW YORK, NY 10018
T +1 212 695 9800 / F +1 212 695 9438

WWW.CRAFTINGBEAUTY.COM
CONTACT: FRANCOIS DAMIDE / FRANCOIS.DAMIDE@CRAFTINGBEAUTY.COM

EXHIBITOR / JOUANY PERFUMES

ELEMENTS-SHOWCASE.COM

JOVOY
PARIS

presented by beautyentreprise
La Maison de parfum des Créateurs

414 BROADWAY, 6TH FLOOR / NEW YORK, NY 10013
T +1 212 431 4631

WWW.BEAUTYENTREPRISE.COM
CONTACT: MARIE TRASBOT / MARIE.TRASBOT@BEAUTYENTREPRISE.COM

EXHIBITOR / JOVOY PARIS

ELEMENTS-SHOWCASE.COM

JOYA

19 VANDERBILT AVENUE / BROOKLYN, NY 11205
T +1 718 852 6979 / F +1 718 852 5829

WWW.JOYASTUDIO.COM
CONTACT: MAYRA MIRANDA / MAYRA@JOYASTUDIO.COM

EXHIBITOR / JOYA

ELEMENTS-SHOWCASE.COM

JULIET STEWART

79 SOUTH BROADWAY / NYACK, NY 10960
T +1 845 358 8419 / F +1 845 353 6934

WWW.JULIETPERFUME.COM
CONTACT: KABI DEGEER / KABI.DEGEER@JETFUELPR.COM

EXHIBITOR / JULIET STEWART

ELEMENTS-SHOWCASE.COM

JUNIPER RIDGE

THE MOUNTAINS IN A BOTTLE

We go to the mountains → **Harvest wild plants** → **Distill natural fragrance**

OAKLAND, CA
T +1 510 521 7204 / F +1 510 521 7205

WWW.JUNIPERRIDGE.COM
CONTACT: ALLI DARLING / ALLI@JUNIPERRIDGE.COM

EXHIBITOR / JUNIPER RIDGE

ELEMENTS-SHOWCASE.COM

KAHINA™

GIVING BEAUTY

MOROCCO - NEW YORK

presented by david pirrotta BRAND MANAGEMENT

7424 ½ WEST SUNSET BOULEVARD, SUITE 5 / LOS ANGELES, CA 90046
T +1 323 645 7456 / F +1 323 488 9761

WWW.DAVIDPIRROTTA.COM
CONTACT: DAVID PIRROTTA / DAVID@DAVIDPIRROTTA.COM

EXHIBITOR / KAHINA GIVING BEAUTY

ELEMENTS-SHOWCASE.COM

kaia™

1A BEAUMONT ROAD / TORONTO, ONTARIO, CANADA M4W 1V4
T +1 416 929 3236 / F +1 416 967 1233

WWW.KAIANATURALS.COM
CONTACT: MARY FUTHER / MARYF@KAIANATURALS.COM

better hi-res product images?

Kat Burki®

175 POST ROAD WEST / WESTPORT, CT 06880
T +1 203 222 1700 / F +1 203 222 1707

WWW.KATBURKI.COM
CONTACT: LAUREN HENRY / LHENRY@KATBURKI.COM

EXHIBITOR / KAT BURKI

ELEMENTS-SHOWCASE.COM

Kjær Weis

64 BEAVER STREET, NO. 313 / NEW YORK, NY 10004
T +1 917 690 3888

WWW.KJAERWEIS.COM
CONTACT: KIRSTEN KJAER WEIS / CONTACT@KJAERWEIS.COM

EXHIBITOR / KJAER WEIS

ELEMENTS-SHOWCASE.COM

La Manufacture des Châteaux

PARIS - FRANCE

presented by Hypoluxe haut de gamme

1800 PEMBROOK DRIVE, SUITE 300 / ORLANDO, FL 32810
T +1 407 902 6632

WWW.HYPOLUXE.COM
CONTACT: JEFFREY DAME / JDAME@HYPOLUXE.COM

EXHIBITOR / LA MANUFACTURE DES CHATEAUX

ELEMENTS-SHOWCASE.COM

LALIQUE
PARFUMS

presented by THE FRAGRANCE GROUP

261 WEST 35TH STREET / NEW YORK, NY 10001
T +1 212 683 1817 / F +1 212 683 4111

WWW.THEFRAGRANCEGROUP.NET
CONTACT: MICHAEL HAWLEY / MICHAEL@THEFRAGRANCEGROUP.NET

EXHIBITOR / LALIQUE

ELEMENTS-SHOWCASE.COM

LIFT LAB
SKIN REGENERATION
presented by kvdnyc

935 MAIN STREET / WALTHAM, MA 02451
T +1 781 899 6100 / F +1 781 899 6103

WWW.THELIFTLAB.COM
CONTACT: ELLIOT ENTIS / ELLIOTENTIS@THELIFTLAB.COM
KIM VAN-DANG / KIM@KVDNYC.COM

loreeRodkin

presented by david pirrotta
BRAND MANAGEMENT

7424 ½ WEST SUNSET BOULEVARD, SUITE 5 / LOS ANGELES, CA 90046
T +1 323 645 7456 / F +1 323 488 9761

WWW.DAVIDPIRROTTA.COM
CONTACT: DAVID PIRROTTA / DAVID@DAVIDPIRROTTA.COM

EXHIBITOR / LOREE RODKIN

ELEMENTS-SHOWCASE.COM

LURK®

presented by david pirrotta
BRAND MANAGEMENT

7424 ½ WEST SUNSET BOULEVARD, SUITE 5 / LOS ANGELES, CA 90046
T +1 323 645 7456 / F +1 323 488 9761

WWW.DAVIDPIRROTTA.COM
CONTACT: DAVID PIRROTTA / DAVID@DAVIDPIRROTTA.COM

EXHIBITOR / LURK

ELEMENTS-SHOWCASE.COM

MAJDA BEKKALI

presented by SENS UNIK

171 GREAT NECK ROAD, NO. 2B / GREAT NECK, NY 11021
T +1 516 208 2411

WWW.SENS-UNIK.COM
CONTACT: MICHELYN CAMEN / MICHELYN@SENS-UNIK.COM

EXHIBITOR / MAJDA BEKKALI

ELEMENTS-SHOWCASE.COM

LEXINGTON, MA
T +1 781 244 2422 / F +1 781 862 5258

WWW.MARCHENRIPARFUMS.COM
CONTACT: MARC HENRI / MARC@MARCHENRIPARFUMS.COM

EXHIBITOR / MARC HENRI PARFUMS

ELEMENTS-SHOWCASE.COM

MARIA CANDIDA GENTILE

MAÎTRE PARFUMEUR

presented by SENS UNIK

171 GREAT NECK ROAD, NO. 2B / GREAT NECK, NY 11021
T +1 516 208 2411

WWW.SENS-UNIK.COM
CONTACT: MICHELYN CAMEN / MICHELYN@SENS-UNIK.COM

EXHIBITOR / MARIA CANDIDA GENTILE

ELEMENTS-SHOWCASE.COM

MATRISKIN™
TECHNOLOGY

presented by CRAFTINGBEAUTY

315 WEST 39TH STREET, STUDIO 601 / NEW YORK, NY 10018
T +1 212 695 9800 / F +1 212 695 9438

WWW.CRAFTINGBEAUTY.COM
CONTACT: FRANCOIS DAMIDE / FRANCOIS.DAMIDE@CRAFTINGBEAUTY.COM

EXHIBITOR / MATRISKIN

ELEMENTS-SHOWCASE.COM

Mayron's GOODS®

presented by david pirrotta BRAND MANAGEMENT

7424 ½ WEST SUNSET BOULEVARD, SUITE 5 / LOS ANGELES, CA 90046
T +1 323 645 7456 / F +1 323 488 9761

WWW.DAVIDPIRROTTA.COM
CONTACT: DAVID PIRROTTA / DAVID@DAVIDPIRROTTA.COM

EXHIBITOR / MAYRON'S GOODS

ELEMENTS-SHOWCASE.COM

MCMC
FRAGRANCES

50 DOBBIN STREET, SUITE 2 / BROOKLYN, NY 11222
T +1 917 375 0003

WWW.MCMCFRAGRANCES.COM
CONTACT: ANNE SERRANO-MCCLAIN / ANNE@MCMCFRAGRANCES.COM

EXHIBITOR / MCMC FRAGRANCES

ELEMENTS-SHOWCASE.COM

moliabal
MILANO

presented by Venusa Holdings LLC

501 SOUTHEAST 2ND STREET, SUITE 944 / FORT LAUDERDALE, FL 33301
T +1 305 748 1582 / F +1 866 696 6386

WWW.MOLIABAL.IT
CONTACT: VERONICA CARACCIOLO / VERONICA@MOLIABAL.IT
MONICA MASINI / MONICA@MOLIABAL.IT

EXHIBITOR / MOLIABAL

ELEMENTS-SHOWCASE.COM

NASOMATTO

extrait de parfum 30 ml. - 1,0 fl.oz

presented by INTERTRADE EUROPE

5 WEST 19TH STREET, 10TH FLOOR / NEW YORK, NY 10011
T +1 504 522 7102 / F +1 646 861 5981

WWW.INTERTRADEUROPE.COM
CONTACT: SHANNON DRAKE / SHANNON.DRAKE@INTERTRADEUROPE.COM

EXHIBITOR / NASOMATTO

ELEMENTS-SHOWCASE.COM

NEST

FRAGRANCES

NEW YORK

601 WEST 26TH STREET, SUITE 1500 / NEW YORK, NY 10001
T +1 212 759 0047 / F +1 212 759 9273

WWW.NESTFRAGRANCES.COM
CONTACT: LISEDA SHELEGU / LSHELEGU@NESTFRAGRANCES.COM

EXHIBITOR / NEST FRAGRANCES

ELEMENTS-SHOWCASE.COM

nomaterra
new york

114 TROUTMAN STREET, SUITE 122 / BROOKLYN, NY 11206
T +1 516 353 4352

WWW.NOMATERRA.COM
CONTACT: AGGIE BURNETT / ADMIN@NOMATERRA.COM

EXHIBITOR / NOMATERRA

ELEMENTS-SHOWCASE.COM

nuhi:

PARIS

12-14 RTP DES CHAMPS ELYSÉES / 75008, PARIS, FRANCE
T +33 153 53 16 19 / F +33 153 53 14 00

WWW.NUHI.COM
CONTACT: INFO@NUHI.COM

EXHIBITOR / NUHI

ELEMENTS-SHOWCASE.COM

OLFACTIVE STUDIO

Parfums Inspirés

presented by kvdnyc

201 WEST 115TH STREET, NO. 6B / NEW YORK, NY 10026
T +1 917 916 8058 / F +1 917 832 1505

WWW.KVDNYC.COM / WWW.OLFACTIVESTUDIO.COM
CONTACT: KIM-VAN DANG / KIM@KVDNYC.COM

EXHIBITOR / OLFACTIVE STUDIO

ELEMENTS-SHOWCASE.COM

OVANDO

120 WEST 28TH STREET, SUITE 2H / NEW YORK, NY 10001
T +1 212 924 7848 / F +1 212 924 7847

WWW.OVANDONY.COM
CONTACT: DONNA A. JOSEPH / DONNA@OVANDONY.COM

EXHIBITOR / OVANDO

ELEMENTS-SHOWCASE.COM

Parfums

M. Micallef

presented by Hypoluxe haut de gamme

1800 PEMBROOK DRIVE, SUITE 300 / ORLANDO, FL 32810
T +1 407 902 6632

WWW.HYPOLUXE.COM
CONTACT: JEFFREY DAME / JDAME@HYPOLUXE.COM

EXHIBITOR / PARFUMS M. MICALLEF

PARFUMS M. MICALLEF

ROSE EXTRÊME

ELEMENTS-SHOWCASE.COM

PARFUMS de MARLY

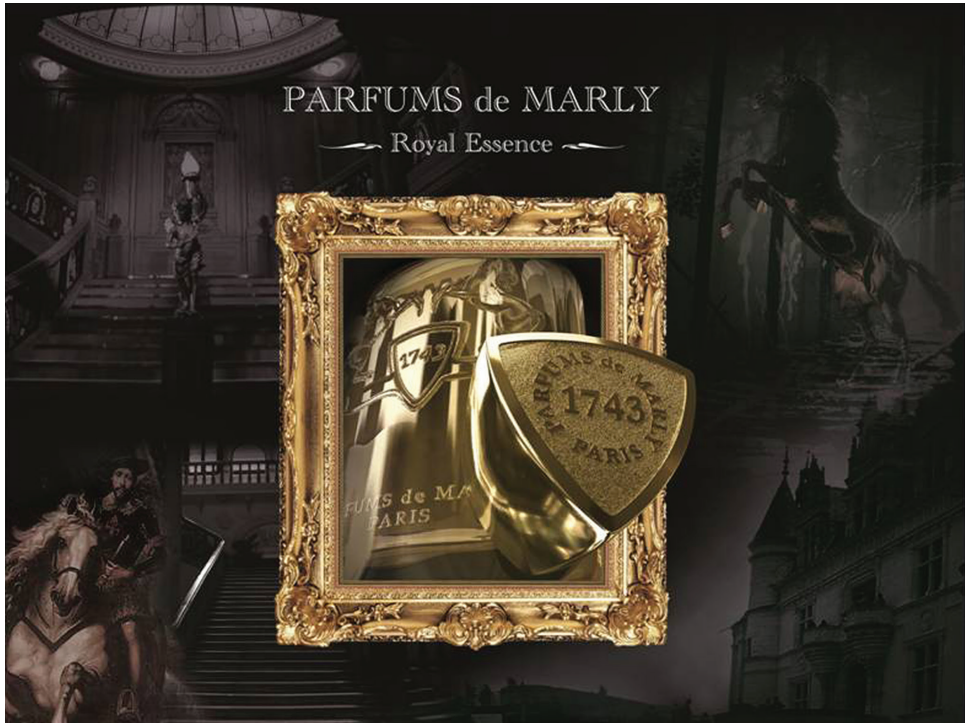
Royal Essence

presented by THE FRAGRANCE GROUP

261 WEST 35TH STREET / NEW YORK, NY 10001
T +1 212 683 1817 / F +1 212 683 4111

WWW.THEFRAGRANCEGROUP.NET
CONTACT: MICHAEL HAWLEY / MICHAEL@THEFRAGRANCEGROUP.NET

EXHIBITOR / PARFUMS MARLY



ELEMENTS-SHOWCASE.COM

PROVIDENCE PERFUME Co

16 KIMBALL STREET / PROVIDENCE, RI 02908
T +1 401 256 8272 / F +1 401 533 9997

WWW.PROVIDENCEPERFUME.COM
CONTACT: CHARNA ETHIER / INFO@PROVIDENCEPERFUME.COM

EXHIBITOR / PROVIDENCE PERFUME CO

ELEMENTS-SHOWCASE.COM

presented by PND Media Services, Inc

17330 CUMPSTON STREET / ENCINO, CA 91316
T +1 310 346 4475

WWW.PURENATURALDIVA.COM / WWW.PNDBOTANICALS.COM
CONTACT: TANIA REUBEN / DIVA@PURENATURALDIVA.COM

EXHIBITOR / PURE NATURAL DIVA BOTANICAL PERFUMES

ELEMENTS-SHOWCASE.COM

Purusa®

presented by Sebastian Signs

WWW.SEBASTIANSIGNS.COM
CONTACT: SHERRI SEBASTIAN / SHERRI@SEBASTIANSIGNS.COM

EXHIBITOR / PURUSA

ELEMENTS-SHOWCASE.COM

rahua®

BEAUTY IS POWER

NEW YORK, NY
T +1 646 509 1000

WWW.RAHUA.COM
CONTACT: MAJEED HEMMAT / MAJEED@RAHUA.COM

EXHIBITOR / RAHUA

ELEMENTS-SHOWCASE.COM

Logical skincare

Recipe for men

261 MADISON AVENUE, 9TH FLOOR / NEW YORK, NY 10016
T +1 212 537 0463

WWW.RECIPEFORMENUSA.COM
CONTACT: NEIL AGARWAL / NEIL@RECIPEFORMENUSA.COM

EXHIBITOR / RECIPE FOR MEN

ELEMENTS-SHOWCASE.COM

red flower

13 PRINCE STREET / NEW YORK, NY 10012
T +1 212 966 1994 / F +1 212 966 2180

WWW.REDFLOWER.COM
CONTACT: KATIE CHILDS / KATIE@REDFLOWER.COM

EXHIBITOR / RED FLOWER

ELEMENTS-SHOWCASE.COM

RGB

presented by david pirrotta
BRAND MANAGEMENT

7424 ½ WEST SUNSET BOULEVARD, SUITE 5 / LOS ANGELES, CA 90046
T +1 323 645 7456 / F +1 323 488 9761

WWW.DAVIDPIRROTTA.COM
CONTACT: DAVID PIRROTTA / DAVID@DAVIDPIRROTTA.COM

EXHIBITOR / RGB

ELEMENTS-SHOWCASE.COM

rms beauty

NEW YORK, NY
T +1 843 573 7591

WWW.RMSBEAUTY.COM
CONTACT: MAJEED HEMMAT / SALES@RMSBEAUTY.COM

EXHIBITOR / RMS BEAUTY

ELEMENTS-SHOWCASE.COM

RODIN

olio lusso®

presented by david pirrotta
BRAND MANAGEMENT

7424 ½ WEST SUNSET BOULEVARD, SUITE 5 / LOS ANGELES, CA 90046
T +1 323 645 7456 / F +1 323 488 9761

WWW.DAVIDPIRROTTA.COM
CONTACT: DAVID PIRROTTA / DAVID@DAVIDPIRROTTA.COM

EXHIBITOR / RODIN OLIO LUSSO

ELEMENTS-SHOWCASE.COM

SARAH HOROWITZ

PARFUMS

850 HAMPSHIRE ROAD, SUITE F / WESTLAKE VILLAGE, CA 91361
T +1 805 497 1901 / F +1 805 497 1907

WWW.SARAHHOROWITZ.COM
CONTACT: SARAH / SARAH@SARAHHOROWITZ.COM

EXHIBITOR / SARAH HOROWITZ

ELEMENTS-SHOWCASE.COM

5 WEST 19TH STREET, 10TH FLOOR / NEW YORK, NY 10011
T +1 504 522 7102 / F +1 646 861 5981

WWW.INTERTRADEUROPE.COM
CONTACT: SHANNON DRAKE / SHANNON.DRAKE@INTERTRADEUROPE.COM

EXHIBITOR / SCENT 4 PEACE

Massimiliano Griggio ©

ELEMENTS-SHOWCASE.COM

FRAGRANCE SIGNATURES

Sebastian Signs

THE LAB OF LUXURY®

WWW.SEBASTIANSIGNS.COM
CONTACT: SHERRI SEBASTIAN / SHERRI@SEBASTIANSIGNS.COM

EXHIBITOR / SEBASTIAN SIGNS

ELEMENTS-SHOWCASE.COM

sepai

pure truth about skin

CALLE BEETHOVEN, 15 - 4TA. PLANTA / BARCELONA, SPAIN
T +34 934 108 889

WWW.SEPAI.EU
CONTACT: BEAUTY@SEPAI.EU

EXHIBITOR / SEPAI

ELEMENTS-SHOWCASE.COM

SHAN RAHIMKHAN

BERLIN

KURFÜRSTENDAMM 195 / 10707 BERLIN, GERMANY
T +49 30 88 717 900 / F +49 30 88 717 90 111

WWW.SHANRAHIMKHAN.DE
CONTACT: NORA GARMANN / NG@SHANRAHIMKHAN.DE

EXHIBITOR / SHAN RAHIMKHAN

ELEMENTS-SHOWCASE.COM

SIMONE
COSAC
PROFUMI

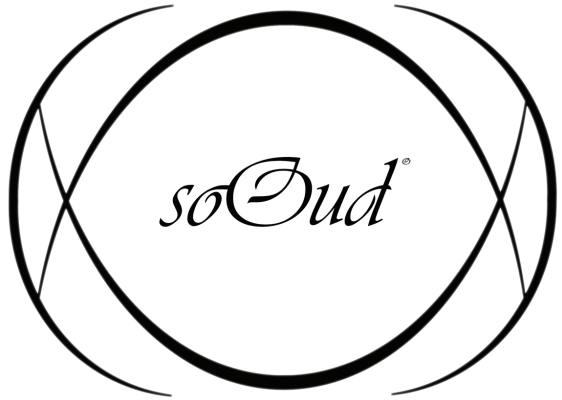
FIRENZE

88 CENTRAL PARK WEST, NO. 2S / NEW YORK, NY 10023
T +1 212 799 0381 / F +1 212 671 1931

WWW.SIMONECOSAC.COM
CONTACT: SIMONE COSAC / SIMONECOSAC@SIMONECOSAC.COM

EXHIBITOR / SIMONE COSAC PROFUMI

ELEMENTS-SHOWCASE.COM



presented by INTERTRADE EUROPE

5 WEST 19TH STREET, 10TH FLOOR / NEW YORK, NY 10011
T +1 504 522 7102 / F +1 646 861 5981

WWW.INTERTRADEUROPE.COM
CONTACT: SHANNON DRAKE / SHANNON.DRAKE@INTERTRADEUROPE.COM

EXHIBITOR / SOOUD

ELEMENTS-SHOWCASE.COM

Stella Cadente

presented by beautyentreprise
La Maison de parfum des Créateurs

414 BROADWAY, 6TH FLOOR / NEW YORK, NY 10013
T +1 212 431 4631

WWW.BEAUTYENTREPRISE.COM
CONTACT: MARIE TRASBOT / MARIE.TRASBOT@BEAUTYENTREPRISE.COM

EXHIBITOR / STELLA CADENTE

ELEMENTS-SHOWCASE.COM

10
10

tenoverten

112 READE STREET, 2ND FLOOR / NEW YORK, NY 10013
T +1 212 406 1010

WWW.TENOVERTEN.COM
CONTACT: NADINE FERBER / E-NAIL@TENOVERTEN.COM

EXHIBITOR / TENOVERTEN

ELEMENTS-SHOWCASE.COM

THE 7 VIRTUES®

961 BEDFORD HIGHWAY / BEDFORD, NOVA SCOTIA, CANADA
T +1 902 446 0400

WWW.THE7VIRTUES.COM
CONTACT: BARB STEGEMANN / BARB@THE7VIRTUES.COM

EXHIBITOR / THE 7 VIRTUES

ELEMENTS-SHOWCASE.COM

The Vagabond Prince

4075 CARMEL VIEW ROAD, UNIT 1 / SAN DIEGO, CA 92130
T +1 973 873 8767

WWW.VAGABONDPRINCE.COM
CONTACT: ZORAN KNEZEVIC / SALES@VAGABONDPRINCE.COM

EXHIBITOR / THE VAGABOND PRINCE INC

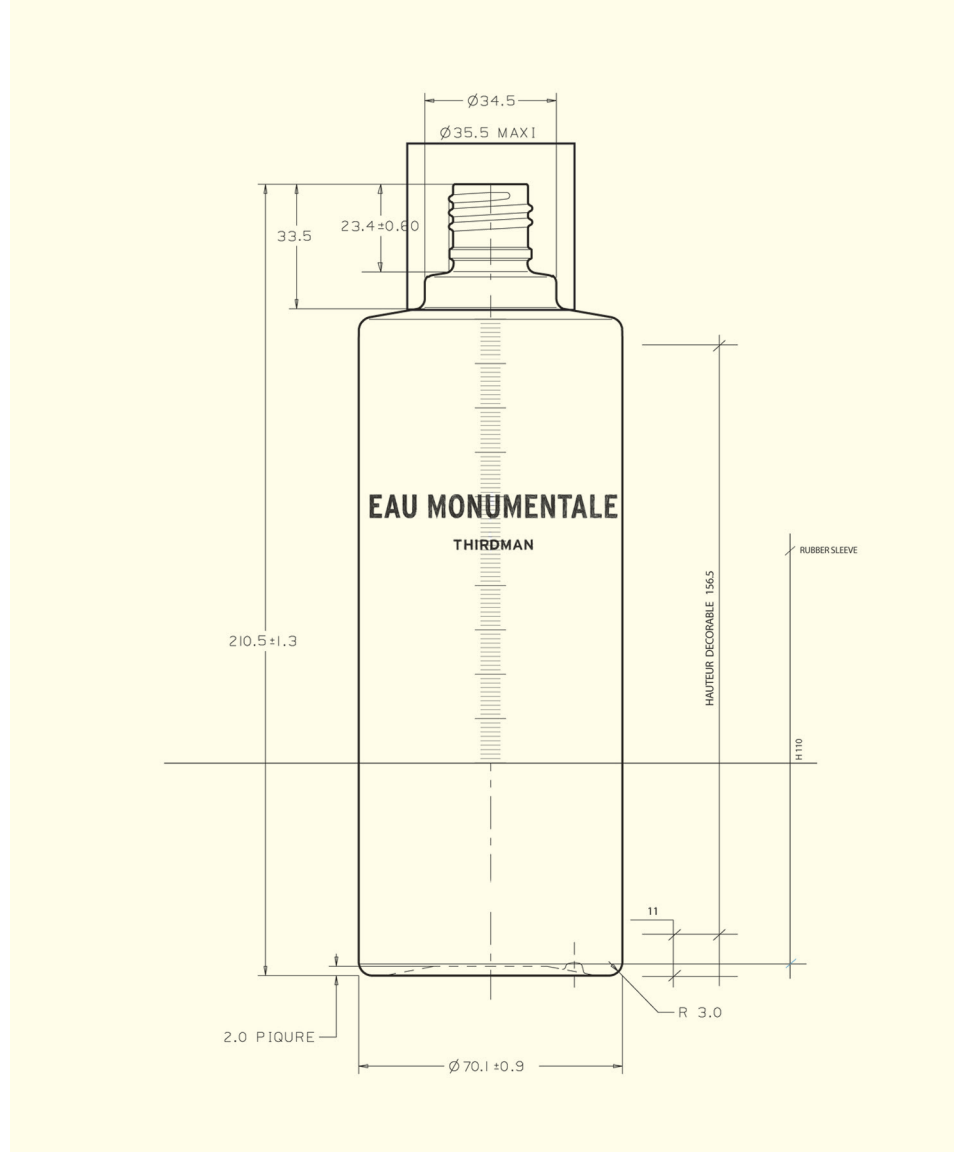
ELEMENTS-SHOWCASE.COM

THIRDMAN

NEW YORK, NY
T +1 917 815 2540

WWW.THIRDMAN.NET
CONTACT: JEAN-CHRISTOPHE LE GREVES / JC@THIRDMAN.NET

EXHIBITOR / THIRDMAN



ELEMENTS-SHOWCASE.COM

Tiziana Terenzi

Since 1968

presented by THE FRAGRANCE GROUP

261 WEST 35TH STREET / NEW YORK, NY 10001
T +1 212 683 1817 / F +1 212 683 4111

WWW.THEFRAGRANCEGROUP.NET
CONTACT: MICHAEL HAWLEY / MICHAEL@THEFRAGRANCEGROUP.NET

EXHIBITOR / TIZIANA TERENZI

ELEMENTS-SHOWCASE.COM

TOMMI SOONI

PO BOX 9117 / SOUTH YARRA, VICTORIA, AUSTRALIA 3141
T +61 419 478 045

WWW.TOMMISOONI.COM
CONTACT: STEVEN BROADHURST / INFO@TOMMISOONI.COM

EXHIBITOR / TOMMI SOONI

ELEMENTS-SHOWCASE.COM

ULRICH LANG NEW YORK
FRAGRANCES

PARIS ANVERS, INC. 61 WEST 10TH STREET, NO. 2C / NEW YORK, NY 10011
T +1 212 228 0222

WWW.ULRICHLANGNEWYORK.COM
CONTACT: ULRICH LANG / INFO@ULRICHLANGNEWYORK.COM

EXHIBITOR / ULRICH LANG NEW YORK

ELEMENTS-SHOWCASE.COM

UNDERGREEN

presented by SENS UNIK

171 GREAT NECK ROAD, NO. 2B / GREAT NECK, NY 11021
T +1 516 208 2411

WWW.SENS-UNIK.COM
CONTACT: MICHELYN CAMEN / MICHELYN@SENS-UNIK.COM

EXHIBITOR / UNDERGREEN

ELEMENTS-SHOWCASE.COM

YOSH

olfactory sense

presented by david pirrotta
BRAND MANAGEMENT

7424 ½ WEST SUNSET BOULEVARD, SUITE 5 / LOS ANGELES, CA 90046
T +1 323 645 7456 / F +1 323 488 9761

WWW.DAVIDPIRROTTA.COM
CONTACT: DAVID PIRROTTA / DAVID@DAVIDPIRROTTA.COM

EXHIBITOR / YOSH

ELEMENTS-SHOWCASE.COM

the enso is a circle of enlightenment
revealing harmony, perfection, and completeness

creativity that **connects**

TAKASAGO

tokyo • paris • new york

www.takasago.com

Studio Number One is a Los Angeles-based creative agency dedicated to building and reinforcing bold, disruptive brand narratives across all media.

STUDIO NUMBER ONE

T 213-213-0070 info@studionumberone.com
facebook.com/studionumberone twitter@studionumberone

RPG
Building the Retail Experience

DO YOU REMEMBER WHEN

JUSTIN BIEBER was only on YouTube.

NICKI MINAJ was just a singer.

MARC JACOBS was just a fashion designer.

VERA WANG was a figure skater.

Committed to building "indie" fragrance brands at retail for the past 21 years.

Design | Development | Manufacturing | Displays | Fixtures | Retail Environments
119 West 57th Street, New York, NY 10019 212.246.3780 www.rpg57.com

2014 WORLD PERFUMERY CONGRESS WPC

THE FRAGRANCE FOUNDATION

FRAGRANTICA®

ROBERTET

ORLANDI

THE PERFUME MAGAZINE

bp beauty press International PR-Network

Es

MMXIII

ELEMENTS SHOWCASE

MMXIII